



Comfort and Savings

with NIPSCO's Residential Heating, Ventilation and Air Conditioning (HVAC) Midstream Channel

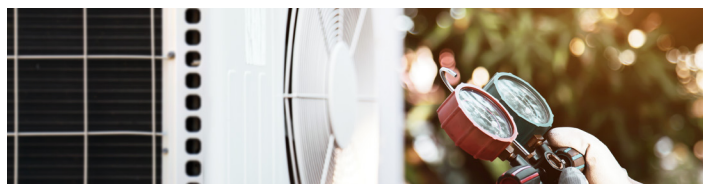


Blueprint for Success

NIPSCO's HVAC Midstream Channel is designed to increase the availability and improve the economics of installing energy-efficient products² to a broader range of contractors, increasing the likelihood customers purchase more efficient equipment from contractors.¹

Refreshing Incentives

- Offer instant discounts to contractors at point-of-sale
- No lengthy application for qualifying equipment
- A simplified way for distributors to receive incentives for the sale of efficient equipment that their contractors pass on to their customers



Circulate the Savings

Through the NIPSCO HVAC Midstream Channel, distributors, contractors and customers all benefit from the incentive.¹

- **Distributors**
Are reimbursed for the total incentive and may see increased sales of energy-efficient products which often have higher profit margins¹
- **Contractors**
Benefit from instant rebates, meet customer demand and may receive training and information on energy-efficient equipment from distributors, manufacturers or program administrators¹
- **Customers**
Save money upfront with instant discounts, enjoy long-term energy savings and may be encouraged by their contractor to explore additional energy-efficient products^{1,3}

¹ www.energystar.gov/partner_resources/products_partner_resources/retailer-resources/midstream-programs

² NIPSCO is not a seller, manufacturer or distributor of any of the products sold through the HVAC Midstream Channel and does not warranty or service any of the products.

³ Since customers receive an instant discount at the point-of-purchase, their equipment is not eligible for additional rebates through any other NIPSCO Program.



**LEARN MORE
SAVE MORE**

NIPSCO HVAC Midstream Channel

2026 HVAC Incentives

Efficient Equipment Replacement	Baseline	Incentive
Natural Gas Measures		
Natural Gas Furnace	95%+ AFUE	\$250.00
Electric Measures		
Air Source Heat Pump	15.2-16.1 SEER2	\$800.00
Air Source Heat Pump	16.2-17.0 SEER2	\$900.00
Air Source Heat Pump	17.1+ SEER2	\$1,000.00
ENERGY STAR® Heat Pump Water Heater	2.0+ UEF	\$750.00
Central Air Conditioning	15.2-16.1 SEER2	\$550.00
Central Air Conditioning	16.2+ SEER2	\$650.00

Incentivized measures must replace costly, less efficient systems or equipment on a one-for-one basis.

Have Questions?

We are happy to help with any questions!

To speak with a program representative, call TRC toll free at **1-800-721-7385** (Monday – Friday, 8 a.m. - 5 p.m. CT) or email **NIPSCO.SaveEnergy@TRCcompanies.com**. Contact Deanne Ganzeveld, Outreach Manager at **DGanzeveld@TRCcompanies.com**.



Scan the QR code or visit bit.ly/RES-MS-Sign-Up to become an HVAC Midstream Channel distributor



Scan the QR code or visit bit.ly/RES-MS-Application to view the incentive application and terms and conditions

Phone: 1-800-721-7385 | NIPSCO.SaveEnergy@TRCcompanies.com | [NIPSCO.com/Save](https://www.nipSCO.com/Save)

NIPSCO's energy efficiency programs are administered by TRC, a third-party implementation specialist that helps homes and businesses save energy.

